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SEPT 7, 2007

PERRY FJELLMAN
APPLESOURCE SOFTWARE INC.
PORTLAND, OREGON

DEAR PERRY & THE GANG AT APPLESOURCE:

I JUST WANT TO TAKE THIS MOMENT TO SAY THANK YOU FOR BEING AN INTRICATE PART OF THE START UP OF MY LAW FIRM. WHILE I HAVE EXTENSIVE BUSINESS BACKGROUND IN FINANCE AND BANKING, AS A SOLO PRACTITIONER, I HAD NO WHERE TO TURN TO GET A BILLING PROGRAM FOR MY MAC BASED OFFICE. EVERYTHING OUT THERE ON THE WEB WAS FOR PCS AND WAY OVER PRICED.

I SAT DOWN ONE DAY AND HUNTED THE WEB SERIOUSLY LOOKING FOR ANYONE THAT HAD A MAC BASED PROGRAM THAT COULD BE NETWORKED TO RUN ON MY TOWERS IN THE OFFICE AND ON MY LAPTOP WHILE I WAS WORKING AT HOME OR ON THE ROAD. IT WAS EITHER FIND A MAC PROGRAM OR BUY A CHEAP PC TO RUN A SIMPLE PROGRAM THAT WAS GOING TO COST ME BIG BUCKS. THE OTHER ONLINE BILLING SERVICES WERE JUST TOO OVER PRICED AND HAD FEATURES I WOULD NEVER USE.

AT ABOUT 3:00 AM I FOUND APPLESOURCE AND TIMENET PRO. I USED THE PROGRAM AND IMMEDIATELY WAS ABLE TO NAVIGATE THE INTERFACE. I QUICKLY UPGRADED TO TIMENET LAW AND WAS THRILLED.

MY CLIENTS ALL RECEIVE A VERY PROFESSIONAL BILL THAT COMPETES WITH THE "BIG BOY FIRMS" BUT I RETAIN CONTROL OF THE LOOK AND FEEL AND I GET TO SEAL THE ENVELOPE MYSELF. THEY NEVER TAUGHT US IN LAW SCHOOL HOW TO EVEN BEGIN TO OPEN OR DEVELOP A LAW PRACTICE SO IT WAS TRIAL AND ERROR. THANKFULLY, I DID NOT HAVE TO LOOK FAR FOR YOUR PRODUCT AND IT WORKED PERFECTLY THE FIRST TIME!

THANK YOU FOR ALL YOUR HARD WORK AND EFFORT TO ALLOW US MAC USERS TO KEEP OUR PLATFORMS AND RUN OUR BUSINESSES ON THE MAC. NOW, THAT LITTLE MAC SMILEY FACE MEANS EVEN MORE EVERY TIME I HIT THE PRINT BUTTON AND WATCH YOUR PROGRAM PROCESS MY CLIENT'S INVOICES TO THE PRINTER AT LIGHTENING SPEED!

YOUR PRODUCT IS TRULY SUPERIOR AND SHOULD BE INTRODUCED TO ALL NEW LAWYERS JUST STARTING UP THEIR PRACTICES. WHO KNOWS, YOU MAY EVEN GET SOME MAC CONVERTS WHEN THEY SEE HOW EASY IT IS. THANKS TO YOU, THE LAW WORLD DOES NOT ONLY RUN ON PCS!!!

WARMEST REGARDS AND BEST WISHES FOR A PROSPEROUS REMAINDER OF THE YEAR!

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